

THINKING TRAP



First Impressions.

Is when someone introduces an idea with a heavy bias in a certain direction which influences any further thinking about it.

E.g. over 90% of people believe that it should happen this way.

- Describe a time when you have thought this way.

- Why do you believe that thinking this way may have caused you to arrive at decisions which really were not logical?

- What is one thing you could start doing to avoid thinking this way?

